

FLAT RATE FREIGHT



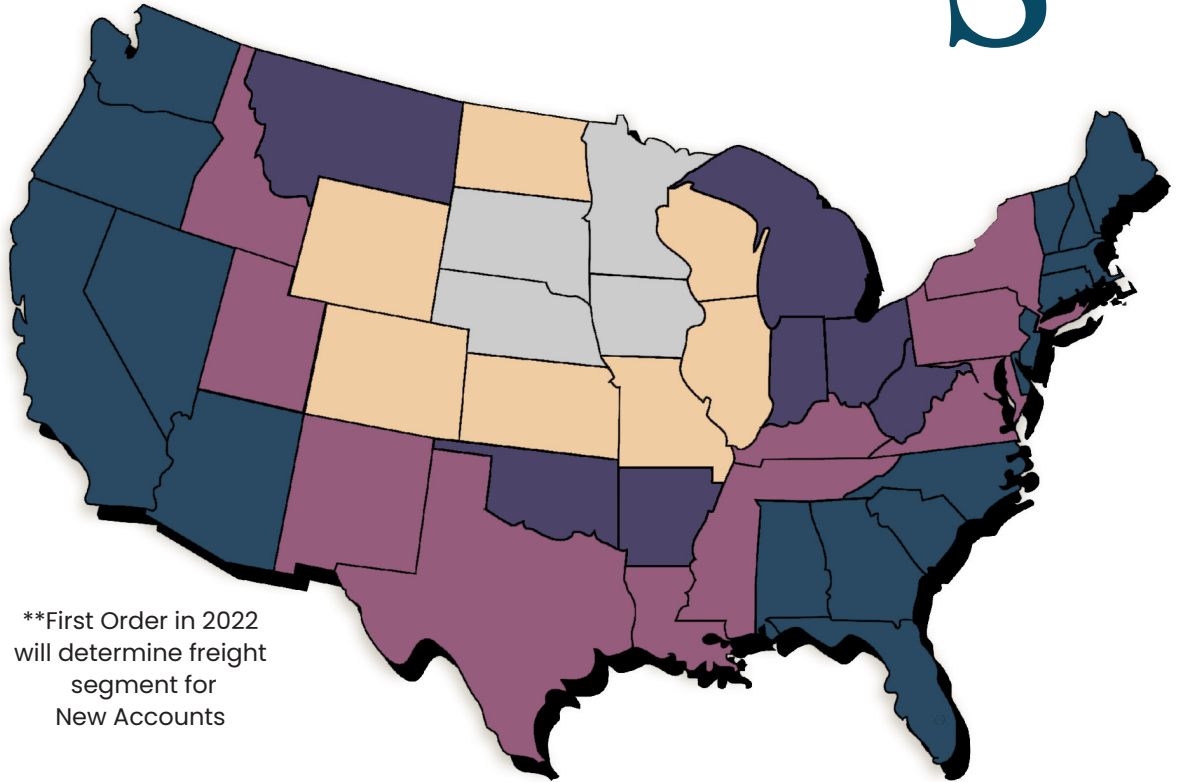
Zone 1
Iowa
Minnesota
Nebraska
South Dakota

Zone 2
Colorado
Illinois
Kansas
Missouri
North Dakota
Wisconsin
Wyoming

Zone 3
Arkansas
Indiana
Michigan
Montana
Ohio
Oklahoma
West Virginia

Zone 4
Idaho
Kentucky
Louisiana
Maryland
Mississippi
New Mexico
New York
Pennsylvania
Tennessee
Texas
Utah
Virginia

Zone 5
Alabama
Arizona
California
Connecticut
Delaware
Florida
Georgia
Maine
Massachusetts
Nevada
New Hampshire
New Jersey
North Carolina
Oregon
Rhode Island
South Carolina
Vermont
Washington DC
Washington



**First Order in 2022 will determine freight segment for New Accounts

2021 Shipped Sales Total = 2022 Freight Level

Sales Total	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Over \$50,000	6.00%	7.00%	7.50%	9.00%	10.00%
\$20,000 - \$49,000	7.00%	8.00%	9.50%	10.50%	11.50%
\$15,000 - \$19,999	8.00%	9.50%	10.50%	11.50%	12.50%
\$10,000 - \$14,999	9.50%	10.50%	11.50%	12.50%	13.75%
\$7,500 - \$9,999	10.50%	11.50%	12.50%	13.75%	15.00%
\$5,000 - \$7,499	11.00%	12.00%	13.00%	14.50%	16.00%
\$2,500 - \$4,999	11.50%	12.50%	13.75%	15.00%	16.50%
\$1,000 - \$2,499	12.00%	13.00%	14.50%	16.00%	17.00%
\$100 - \$999	13.75%	15.00%	16.50%	17.50%	18.50%

- **Please note, any order that ships after January 1st will have the rates applied**
- Rates apply to Best & Cheapest Ground (FedEx Ground or UPS Ground) & Truckline orders only
- Fixed Rates listed apply to first order shipment and subsequent, if any, backorders
- Rates apply only to lower 48 states; Alaska, Hawaii, & all international rates charged are actual
- Premium Freight requests (Next Day, 2nd Day, US Parcel Post, etc.) will ship at actual rates
- Special requests—Inside Delivery, Lift Gate, etc.—will be charged at actual rates on top of fixed rate
- Customers shipped sales total in 2021 (1/1/21- 12/31/21) will determine freight rate applied within their zone in 2022
- Flat Rate Freight does not apply to 48" x 48" and 20" x 60" giclee canvas prints

*For terms and conditions on flat rate freight, promotional savings, and our dating program, please see our website, your rep or customer service.